BOARD OF DIRECTORS MEETING

FEBRUARY 8, 2018

Our meeting began at 9 am. Our pledge of allegiance was recited by our members.

All board members were present-Bob Lewis-President, Frank King-Vice President, Anne Warren-Secretary, Bill Oates-Treasurer, Cheryl Lamoreaux-Assistant Treasurer, Earl Cooper-At Large, and Norman Milliard-At Large.

The secretary's minutes were read and approved after Lee Belanger suggested to change the way the 55+ rule was worded. In other words, the exact age of a person does not need to be given. Instead she suggested that it only needs to be known if the person is over or under 55.

Dick Pearce gave a presentation concerning the purchase of a new utility trailer to replace the old one we now have. The trailer he recommended is a 6'X10' metal dump trailer with its own motor as well as 2 axles and it has a GVW of 7,000 pounds. Dick added that it is DOT approved as it has its own lights and brakes. In the future, sides could be added if needed. The price of the new trailer would be \$3599.00 plus tax and the money for it would be taken out of our reserve funds. After discussion, Anne made a motion to purchase the trailer and Cheryl seconded it. Motion passed unanimously by the board.

Next Dick discussed the possibility of purchasing a third generator for our park. Dick mentioned that this would mostly be used in clubhouse kitchen. In an emergency, it would be used to keep kitchen and members' food supplies in our clubhouse refrigerators and freezers. He added that it would also help members here during an emergency because we don't have enough generators to easily and safely run our park. Another suggestion was that we could get a generator that can run on gas or propane. Knowing that gas is almost impossible to obtain during a hurricane, we could take propane from our large tank to run the generator. This would be a 4,000-watt generator and would cost somewhere between \$339.00 and \$1900.00. Earl made a motion to purchase a generator for \$500.00 or less. Frank seconded the motion. The motion was unanimously approved by the board.

Norm reported on income from our reservation system. He stated that since we started taking reservations, our November income has increased 18%, our December income has increased 50%, and our January income has increased 30%. Norm feels we should have three seasons for rates—high (December, January,

February, and March), summer, and shoulder. He feels our rates should increase 10-20%. Norm then added that he and Alyssa have agreed to hold back 2 lots for high season; these lots may be used at her discretion.

There has been a change in our letter lots also. All letters from members who want to have their lot in this pool, must be in by May 30. In other words, our office needs to know what lots will have letters controlling them, so reservations can be made after May 30.

It was stated that some lots look better than others. For this reason, a check list will be given to all members stating what needs to be done yearly to each lot. It was emphasized that each owner is responsible for his lot. Each owner must make sure his lot is "hurricane ready" before going north for the season. Lee Belanger stated that for ideas of this, we could look at the web site of the Escapees' CO-OP in Benson, AZ.

Norm added that our clubhouse has had its lights replaced by LED lights. He then added that exit and emergency lights will soon have LED lights also. Margery added that for safety reasons a motion sensor light should be added in the mail room.

Frank added that our Compliance Committee is now "up and running". It was stated that the first thing someone on this new committee will do is find out WHY there is a problem. In this way, the "caring and sharing" approach will be used. Margery added that if a member sees something that perhaps can be improved, the member can fill out a newly created form, sign it, and give it to a member of the Compliance Committee where it will be "handled with passion". Frank added the members of this committee are not sheriffs or bad guys.

George Weiss suggested that the park create a small fenced in dog run near the sewer plant where dogs can run free. He added that a nearby bench would be helpful, too. Bob suggested that George present this to the Planning Committee.

Next, Norm added that when filling out the committee form found in your annual meeting packet, you only check committees that you REALLY want to be on. He added that some people are doing too much while others are doing too little. He suggested that you add your special interests and skills to the sheet to help the board appoint members to committees.

Norm then suggested that Palm Way be used to play pickleball. He would like to have lines painted on the road and close it off at designated times for our members and guests to enjoy. Cheryl made a motion to have the road painted and Bill seconded it. Motion passed unanimously by the board.

Speaking for the Planning Committee, Norm added that our park could perhaps grow physically in size. Perhaps planning for our future, She has talked to an adjacent land owner.

Bob again thanked all our new park attendants for the great job all of them are doing—members gave the park attendants a standing ovation.

Ron Wszalek, chairman of the Search/Research Committee, gave us a lesson on the meaning and use of proxies. Ron also had Alyssa put a paper in each member's mailbox to clarify the meaning and use of proxies.

Cheryl made a motion to adjourn our meeting. Bill seconded it. Our meeting adjourned at 10:35 am.

Respectfully submitted,

Anne C. Warren Secretary